



CLINICAL CARE MANAGEMENT

Save on medical spend and improve outcomes when members receive one-on-one clinical support from our care management team



Aligned with our *Marpai Cares* promise to create the healthiest member population with the greatest cost efficiency. We want to introduce you to our new Clinical Care Program. This nurse led, seasoned care team brings 30+ years of combined experience. They proactively guide at-risk members across the care continuum so they get the right high-quality care at the right time and avoid excessive, inappropriate, and overpriced care. Instead of simply treating a condition, they take a personal, holistic approach, to help plan members every step of the way.

PROACTIVE OUTREACH, MEANINGFUL INTERVENTIONS

- We review historical claims each day to flag at-risk members by looking at a variety of factors and diagnosis codes (like frequent ER visits)
- Our AI-powered system predicts near-term events and activates our clinical team to reach out to at-risk members as early as possible
- Our team engages members one-on-one to discuss needs and direct them to a proven healthcare solution
- We work closely with each member to set up an action plan that meets their needs and supports healthy outcomes



Average ROI for Acute Case Management

REAL SAVINGS - OUR 2021 CLINICAL CARE MANAGEMENT SAVINGS*

Utilization Management: \$3,900,000

- Out-patient not medically necessary services avoided
- Level of care decrease/change
- Decrease in # of visits from original request
- Averted SNF admission
- Averted rehab transition

Care Management: \$6,500,000

- Avoid additional charges to plan
- Averted inpatient admission
- Negotiated discount
- Level of care decrease/change
- Length of stay decrease
- Medication utilization decrease/increase
- Negotiated laser removal - \$550k

Estimated Program Savings: \$10,400,000



Average ROI for Utilization Management

PLAN SAVINGS & REPORTING

We provide regular comprehensive reporting to keep you updated on all ongoing claimants.

- Weekly Reporting: Utilization Review Weekly Activity Report & Case Management Weekly Activity Report
- Monthly Reporting: Trigger Diagnosis Report in addition to aggregate reports and claims information

For more information, please contact Pam Burns, EVP Enterprise Sales at pburns@marpaihealth.com or visit www.MarpaiHealth.com